

Contractor Sales Spiffs

Estimated annual value: \$2,200

Our Contractor Spiff Program is designed to reward contractor sales personnel for the sales of our products and to incentivize higher product mix. Qualified products installed during selected promotional months are eligible for a contractor spiff.

New

As a part of our highest level of partnership, Certified Comfort Experts now have access to Contractor Sales Spiffs all year long!

Contractor benefits



Increase average ticket price

Sales spiffs are designed to encourage mix improvement, thereby increasing average ticket price.



Flexible offering

Distributors can choose any nine months in the calendar year for Liberties Plus contractors, based on when your business needs it the most to drive product mix.



Pro tip: Match our spiffs with additional spiffs of your own. They can be throughout the year, during critical periods, for all program contractors or just your CCEs, depending on your growth goals for the year.



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Contractor Spiffs

Achieve Business Results | Estimated Annual Program value:
\$5,000

Included with:

- **Certified Comfort Expert**

Incentive Schedule

Air Conditioners and Heat Pumps

Type	Model Numbers			Total Spiff
17 SEER	YFK / YCG	18 - 19+ SEER2	YXV / YHV / YCV / YZV / YH9 / YXT / YC8 / YZT	\$100
16 SEER	YHM / YHG	16 – 18 SEER2	HMCG2 / HMH7 / YH6 / YC6 / HH8	\$50
14 SEER	YFE / TCHE / THE / YCS / YCE / YHE / YEE	15.2 SEER2	YC2F / YH2F / YH5	\$50
		14.3 SEER2	YC2E / YC4 / YH2E / YH4	\$20
13 SEER	YFD / TCD / YCD / TCHD	13.4 SEER2	YC2D / YC3	\$20

Furnaces

Type	Model Numbers	Total Spiff
Premium	YP9C / YPLC / Y9VV	\$50
Enhanced /Standard	TL9E / TM9E / TM8Y / TM9Y / TM8E / TL8E / TM8V / TM9V / Y82E / Y81E / Y91E / Y92E / Y82V / Y92V / Y91H / Y81E / Y81H	\$20

Air Handlers

Type	Model Numbers	Total Spiff
All	AVC / AVV / MV / MVC / AE / AP / ME / MP / JHET / JMET / JHVV / JHVT / JMVV / JHV / JHC / JMC / JHE / JME	\$20

Packaged Units

Type	Model Numbers	Total Spiff
All	PCG6 / PCE6 / PHE6 / PHG6 / PCG4 / PCE4 / PHE4 / PHG4 / PC5 / PG5 / PH5 / PD5 / PC3 / PG3 / PH3	\$50

Ductless Mini-splits and Mini-VRF

Type	Model Numbers	Total Spiff
Premium	DHS / DHX / DHZ / DHW / RAS-SH/ RAK-GJ/ RAC-SH / RAC-GJ / RAS-PH / RAK-XJ / RAC-PH / RAC-XJ	\$50
Standard	DHP / DHR / DHM / RAS-EH / RAK-DJ / RAK-EJ RAC-EH / RAC-DJ / RAC-EJ / RAM-S / RAM-G / RAI-SH / RAI-GJ / RAF-SH / RAF-FJ / RAD-SH / RAD-GJ / RAS-1.0-4.0 / PAS / RPK / PPK / RCIM / PCIM / RCI / PCI/ RPIL / RPIM / PPIM / PPFC	\$40
Mini-VRF	HVAHP	\$50

* Available throughout calendar year 2025

New R-454B model numbers for equivalent products are also eligible

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